

GORMAN MANUFACTURING COMPANY, INC.

D-U-N-S® 80-473-5132 Headquarters Phone 650 555-0000
 492 Koller Street,
 San Francisco, CA 94110

Business Background Report

Purchase Last Update
 Date: Date:
 11/02/2010 06/21/2010

Executive Summary

Company Info	
Year Started	1985
CEO	LESLIE SMITH, PRES
Employees	144
Employees Here	110 at this location
Working Capital	\$1,323,410
Do not confuse with	other Gorman companies, this is a fictitious company used by D&B for demonstration purposes
Sales (Financial Statement)	\$23,480,920
Net Worth (Financial Statement)	1,340,331

As of 12/31/2009

D&B Rating

D&B Rating 3A4

Financial Strength

HH GG FF EE DD DC CC CB BB BA 1A 2A 3A 4A 5A

\$1 to 10 million

Composite Credit Appraisal

4 3 2 1
 Limited Fair Good High

Business Information

Business Summary

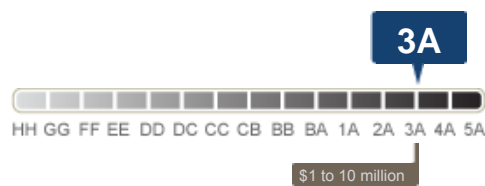
Financial Condition	FAIR
SIC	2752 Lithographic commercial printing
NAICS	323110 Commercial Lithographic Printing
History Status	CLEAR

Credit Capacity Summary

D&B Rating

3A4

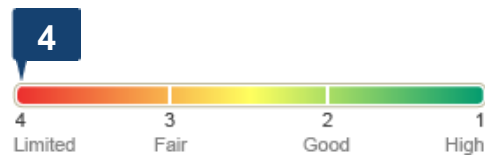
Financial Strength



Prior D&B Rating 3A4

Rating Date 03/20/2008

Composite Credit Appraisal

Payment Activity
(based on 37 experiences)

USD

Average High Credit	\$22,831
Highest Credit	100,000
Total Highest Credit	669,150

Business History

Officers	LESLIE SMITH, PRES; KEVIN J HUNT, SEC-TREAS
Directors	THE OFFICER(S)

As of 06/21/2010

This is a Corporation formed in the State of California on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

AFFILIATE:

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS PROVIDED BY MANAGEMENT OR OTHER SOURCE

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

Registered Name	Gorman Manufacturing	Registration ID	testcase102
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Company, Inc.	Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION , SACRAMENTO , CA
Business Type	CORPORATION	
Corporation Type	PROFIT	
Incorporated Date	05/21/1985	
State of Incorporation	CALIFORNIA	
Filing Date	05/21/1985	

Government Activity Summary

Activity Summary		Possible candidate for socioeconomic program consideration			
Borrower	No	Labor Surplus Area	N/A	Small Disadvantaged	No
Administrative Debt	No	Small Business	N/A	HUB-Zoned Certified	No
Grantee	Yes	Women Owned	No	Historically Under Utilized	No
Party Excluded from Federal Programs	No	8(A) Firm	No	Veteran Owned	No
Public Company	N/A	Minority Owned	No	Vietnam Veteran Owned	No
Congressional District	12, 08	Disadvantaged Business Enterprise	No	Disabled Owned	No
Contractor	Yes	Ethnicity Classification	N/A	Historical College Classification	N/A
Importer/Exporter	N/A				

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Operations Data

06/21/2010	
Description:	Engaged in commercial lithographic printing (100%). Terms are Net 30 days. Has 260 account(s). Sells to commercial concerns. Territory : United States. Nonseasonal.
Employees:	144 which includes officer(s). 110 employed here.
Facilities:	Occupies premises in a one story cinder block building.
Location:	Central business section on well traveled street.

Industry Data

SIC		NAICS	
Code	Description	Code	Description
27520000	Commercial printing, lithographic	323110	Commercial Lithographic Printing