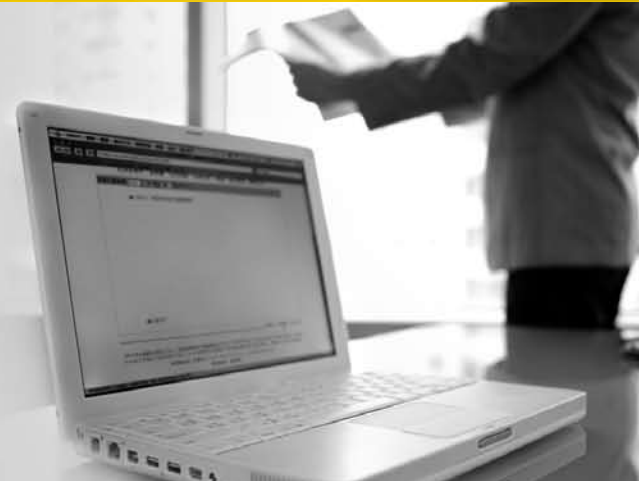




Confident decisions begin with you and i

## DNBi® Risk Management Add-on Modules

From credit application to new customer decisioning through account management, our powerful add-on modules provide end-to-end risk management coverage, enabling you to make confident risk management decisions.



### ***D&B Decision Maker for DNBi***

Generate immediate and confident credit decisions on new applicants by applying the latest and most complete D&B information to your credit policies.

**With *Decision Maker*, you'll transform your credit decision process by achieving:**

#### **Consistent credit decisions and comprehensive documentation**

*Decision Maker* provides the confidence that you are consistently applying your credit policies across all your new accounts, leveraging the latest and most complete D&B information to applications, and documenting your decisions every step of the way.

#### **More freedom to focus on applications that require further review**

With *Decision Maker*, you process routine decisions faster and more consistently, giving you more time to focus on complex decisions that require more attention.

#### **Added speed and efficiency to your credit decision process**

For new credit applications, *Decision Maker* will generate an immediate decision and credit limit or escalate applications to the appropriate user when further review is required.

### ***D&B Account Manager for DNBi***

Manage the risk of your entire customer base by combining your own credit policy, your accounts receivable data, and the latest and most complete D&B business information.

***Account Manager* will transform your ability to manage the risk of existing customers, so you can achieve:**

#### **Proactive and confident account reviews**

Based on a blend of your accounts receivable data, the latest D&B business information, and your customized credit policy, *Account Manager* will give you a more complete picture of each customer's credit risk with automated risk reviews conducted each day to look for changes in the credit risk of each account, allowing you to take confident and immediate action.

#### **Greater certainty**

*Account Manager* ensures that your credit policies are continually applied on your existing customer base. When significant change occurs in a customer's risk level, *Account Manager* will immediately flag the account based on your credit policies.

#### **Faster response time**

*Account Manager* prioritizes decisions you should make on a given day, based on the rules you've established. This allows you to respond faster, in a more consistent manner, and with greater confidence.





## **With Account Manager and Decision Maker for DNBi, you're in control**

**Boost your productivity with Custom Scorecards** – Establish your own rules for evaluating credit applicants based on the latest D&B business information plus optional expanded business bureau data. These rules—or credit policies—are then applied to all applicants to speed decisions, ensure consistency, and increase your confidence.

**Get a complete picture with Centralized Electronic Credit File** – Consolidate data for a complete picture of your credit decisions and all actions taken on each account. Upload and attach documents for more accurate and complete record keeping.

**Manage your cash flow with Aging Reports and Trends** – Create aging reports by blending your aging data with the latest D&B business information. Dynamically calculate trends as new information is imported, so you can identify and take appropriate action on accounts.

**Know the full story with the Comprehensive Audit Trail** – Leverage automatic, time-stamped documentation of critical events required for audit purposes and compliance, ensuring that your decisions are backed up and recorded throughout the account management cycle.

**See what's coming with Corporate Exposure Roll-Up** – View total exposure within a corporate family, to identify aggregate risks and opportunities.

**See only what's important with filters** – Save time by creating formula-based filters using a wide range of variables. Filters that you create can be applied to reports, exports, and lists of credit files, to ensure that you are evaluating only the information that is meaningful to you.

**Be in control with User Approval Limits** – Assign decision authorization limits to end users to enable automatic routing of applications that require further review, resulting in greater efficiency and process control.

## **Automate your credit process with Online Credit Application for DNBi**

Efficiently create and process custom credit applications online, significantly reduce the processing time for new applications, and improve the service experience for your prospective customers.

With handwritten applications and manual checks, the delays that naturally result can have a significant impact on your company's bottom line.

In response, D&B has developed *Online Credit Application for DNBi*:

- Online integration means improved productivity, faster credit processing, and improved customer service
- Simplified implementation saves you time and resources
- Easy customization with your company's branding and the friendly interface improve your customer experience

## **Put DNBi Risk Management to work for you today**

*DNBi Risk Management* continues to evolve to give you even more customization, more interactivity, and more user-friendly features in addition to an ever-expanding breadth of business information. With *DNBi Risk Management* and its add-on modules, you'll make faster, more efficient, and more confident credit risk decisions.

Contact your D&B Relationship Manager today for further details or a live demonstration of *D&B Collections Manager for DNBi*. Or visit [www.dnbisolutions.com](http://www.dnbisolutions.com) to learn more.

*D&B is the world's leading source of commercial information and insight on businesses, enabling companies to Decide with Confidence® for 167 years.*