### dun & bradstreet



# D&B Receivables Intelligence

powered by FIS GETPAID

Streamline accounts receivable management to get paid faster with unparalleled risk insights and powerful automation.

### Mounting Pressure to "Do More with Less"

Finance leaders are tasked with protecting and growing the business. However, they are faced with many challenges that can put the business at risk — from limited resources, inefficient processes, manual tasks, and lack of insight. In addition, 42% of finance leaders expect workloads to increase<sup>1</sup>, adding to the pressure to "do more, with less".

In this uncertain economic climate, finance leaders are increasingly wary of taking greater risks<sup>2</sup> and are looking for means to identify, understand, and monitor how various risks are impacting their business.

Leveling up AR processes with data-driven insights and automation can help navigate the heightened risk environment and be a force multiplier amplifying and scaling limited resources to work smarter, not harder.

In fact, leaders that have adopted AR automation for more than half of their processes have been able to achieve a 32% reduction in DSO<sup>3</sup>.

**32%** reduction in DSO for companies automating more than half of their AR processes<sup>3</sup>

42% of finance leaders expect workloads to increase<sup>1</sup>

74% of CFOs do not have an appetite for higher risk<sup>2</sup>

<sup>1</sup>Source: ÇFO.com / The CFO Alliance (2024 Mid-Market CFO Sentiment Report) | <sup>2</sup>Source: Deloitte (Q2 2024 CFO Signals Survey) | <sup>3</sup>Source: PYMNTS (How Automations Reduce Receivables Delays)

## Accelerating Accounts Receivable

D&B Receivables Intelligence powered by FIS GETPAID seamlessly integrates Dun & Bradstreet's data and analytics into a powerful receivables management solution.

This solution helps optimize collections activities and inform strategy with enhanced risk insights and features turnkey automation to reduce manual work, improve productivity, and help you get paid faster.

### D&B Receivables Intelligence can help:



**IMPROVE CASH FLOW** with risk-based collections strategies and campaigns powered by Dun & Bradstreet data and analytics

**DRIVE PRODUCTIVITY** by leveraging automation and machine learning to streamline processes and reduce manual and administrative tasks

**MODERNIZE A/R OPERATIONS** with a centralized solution to foster internal collaboration, improve the customer experience, and measure performance

## Joining Forces to Bring You the Best of Both Worlds

D&B Receivables Intelligence combines the strength of two industry leaders:



FIS' global footprint and marketleading receivables management technology with 25+ years of subject matter expertise and 130K users worldwide

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Dun & Bradstreet's **unparalleled commercial data and analytics** for over 550M businesses and over 180 years in market

### One-Stop-Shop for Credit-to-Cash

With Dun & Bradstreet's suite of credit and receivables management solutions, you can utilize a single, trusted provider for all of your credit-to-cash needs.

This powerful combination gives you both the **technology** and **data** you need to streamline A/R processes and get paid faster.



DUN & BRADSTREET RISK INSIGHTS on over 550 million businesses natively embedded to help prioritize collections

### CONFIGURABLE SOLUTION, STREAMLINED IMPLEMENTATION

**PROCESS** and dedicated implementation team to get up and running faster, and realize value sooner



POWERFUL AUTOMATION, WORKFLOWS, AND MACHINE LEARNING puts the administrative burden on the technology

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### **CENTRALIZED SOLUTION** to help improve collaboration, activity tracking, and performance measurement

#### **COLLECTIONS MANAGEMENT**

### Streamline Your **Collections Process**

Create risk-based treatment strategies designed to automate routine activities, the collectors' work queues, reduce time spent on manual tasks, and stay on top of high-risk accounts

- **RISK-BASED COLLECTIONS** Focus your resources on high-risk accounts that may require immediate attention and more persistent follow-ups
- **AUTOMATED WORKFLOWS** Send automated emails with standardized company templates to ensure consistent communication and increase efficiency
- **WORKFLOW MANAGEMENT TOOLS** Keep track of your teams' productivity with performance dashboards and prioritize efforts with work queues and special call campaigns

≡ &				Search Category Customer	÷	Search By Customer Name(All)	• Constraint Starts With	*
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Scheduled Follow Up	Analysis				τØ	AR by Risk		
	1 - 6 of 6 i	tems						
Daily Follow-Up E-Mails/Faxes	Today 21	Previous 12	3	Total 3		Very High Moderate High	\$72,5:	ны —
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### Dashboards & Reporting

Measure progress and optimize your strategy with configurable dashboards and reports

#### **VISUALIZE PERFORMANCE**

Leverage pre-configured reports and dashboards or create your own with configurable modules and filters. Conduct trend and root-cause analyses to support issue prevention.

#### **EXPORT DATA**

All reports and data are exportable in various formats, including CSV, XLSX, PDF, and HTML, for use within your business intelligence tools or for sharing with others in your organization.

#### ANALYZE PRODUCTIVITY

Validate effectiveness of strategies and track performance against collection goals at the user, team, and portfolio level. All activities are automatically logged, auditable, and reportable.

#### FORECAST CASH FLOW

### Understand operating cash trends with

accurate cash flow forecasting with detailed disputes status, aging, and reason code analysis for invoices that cannot be paid.

### **DISPUTE MANAGEMENT**

### Reduce Disputes & Deductions Cycle Time

Centralize dispute management to help identify and resolve issues impeding payment

- ACCESS PERTINENT INFORMATION such as dispute status, aging, reason code, and resolution time in one place
- AUTOMATICALLY TRACK all internal and external communications, escalations, and activities for analysis and audit
- IDENTIFY AND ADDRESS RECURRING ISSUES with root cause analysis on dispute reason codes

Problem	Search By Problem	Number		onstraint tarts With	▼ Sea	arch Key O	Advanced Sea	arch 🖌 📩 📩	?
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Dispute Analysis By Statu	s			٥	6 ⊾	Dispute Aging Analys	is		00 ↓
Status	No. of Disputes	Percent	Amount	Percent	Cust	Aging Buckets	Entered Perc	cent Distribute	d Percent
Unidentified	16	26.67%	\$605,270.52	18.54%	6	Over 120 Days	\$429,013.53 13.	.14% \$33,920.0	00 1.04%
Identified	14	23.33%	\$843,894.42	25.85%	6	106 - 120 Days	\$10,957.99 0.	34% \$6,000.0	0.18%
Distributed	26	43.33%	\$1,735,252.99	53.16%	13	91 - 105 Days	-\$90.00 0.	.00% \$0.0	0.00%
Approved Credit	3	5.00%	\$49,664.57	1.52%	2	76 - 90 Days	\$55,367.67 1.	70% \$50,244.0	00 1.54%
Collectable	1	1.67%	\$30,193.90	0.92%	1	61 - 75 Days	\$5,250.00 0.	.16% \$26,750.0	0.82%
						46 - 60 Days	\$91,463.68 2.	80% \$80,300.	12 2.46%
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Reason Category	No. of Dispite		Amount	Percent		16 - 30 Days	\$497,532.20 15.		
Administration		1 1.67%	\$190,800.00	5.85%	1			30% \$207,242.5	54 6.35%
Administration Cash Application	1	1 1.67% 2 3.33%	\$190,800.00 \$151,189.97	5.85% 4.63%	1	1 - 15 Days	\$1,119,609.91 34.	30% \$207,242.5	54 6.35%
Administration	1	1 1.67% 2 3.33% 7 11.67%	\$190,800.00 \$151,189.97 \$126,944.00	5.85%	1	1 - 15 Days	\$1,119,609.91 34. \$996,990.38 30.	30% \$207,242.5	54 6.35%
Administration Cash Application Contract Issues	1	1     1.67%       2     3.33%       7     11.67%       3     21.67%	\$190,800.00 \$151,189.97	5.85% 4.63% 3.89%	1 2 2	1 - 15 Days Current	\$1,119,609.91 34. \$996,990.38 30.	30% \$207,242.5 54% \$525,523.3	54 6.35% 39 16.10%
Administration Cash Application Contract Issues Invoice Issues	1	1     1.67%       2     3.33%       7     11.67%       3     21.67%       5     25.00%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53	5.85% 4.63% 3.89% 24.91%	1 2 2 7	1 - 15 Days Current Dispute Analysis By S	\$1,119,609.91 34. \$996,990.38 30. Sales Area No. of Disputes Pere	30% \$207,242 : 54% \$525,523 : cent Amount P	54 6.35% 39 16.10% □□□ 止
Administration Cash Application Contract Issues Invoice Issues Price	1	1     1.67%       2     3.33%       7     11.67%       3     21.67%       5     25.00%       1     1.67%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53 \$798,620.53	5.85% 4.63% 3.89% 24.91% 24.47%	1 2 7 5	1 - 15 Days Current Dispute Analysis By S Sales Area	\$1,119,609.91 34. \$996,990.38 30. Sales Area No. of Disputes Peru 15 25	30% \$207,242 : 54% \$525,523 : cent Amount P	54 6.35% 39 16.10% □□□ 止 Percent Cust 18.69% 7
Administration Cash Application Contract Issues Invoice Issues Price Quality	1 2 7 12 12 14	1     1.67%       2     3.33%       7     11.67%       3     21.67%       5     25.00%       1     1.67%       3     21.67%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53 \$798,620.53 \$82,400.00	5.85% 4.63% 3.89% 24.91% 24.47% 2.52%	1 2 7 5 1	1 - 15 Days Current Dispute Analysis By S Sales Area Area 1	\$1,119,609.91 34. \$996,990.38 30. Sales Area No. of Disputes Per 15 25 13 21	30% \$207,242.4 54% \$525,523.3 cent Amount P 100% \$609,998.25	54 6.35% 39 16.10% □□□ 止 Percent Cust 18.69% 7
Administration Cash Application Contract Issues Invoice Issues Price Quality Unknown Reason	1 2 7 13 15 15	1     1.67%       2     3.33%       7     11.67%       3     21.67%       5     25.00%       1     1.67%       3     21.67%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53 \$798,620.53 \$82,400.00 \$407,006.63	5.85% 4.63% 3.89% 24.91% 24.47% 2.52% 12.47%	1 2 7 5 1 3	1 - 15 Days Current Dispute Analysis By S Sales Area Area 1 Cardiff	\$1,119,609.91     34.       \$996,990.38     30.       Sales Area     10       No. of Disputes     Pere       15     25       13     21       3     5	30%     \$207,242 !       54%     \$525,523 :       cent     Amount     P       .00%     \$609,998 :25       .67%     \$658,841.14	54 6.35% 39 16.10% □□□ ↓ Percent Cust 18.69% 7 20.18% 4
Administration Cash Application Contract Issues Invoice Issues Price Quality Unknown Reason	1 2 7 15 15 15 15 15 15 15 15 15 15 15 15 15	1     1.67%       2     3.33%       7     11.67%       3     21.67%       5     25.00%       1     1.67%       3     21.67%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53 \$798,620.53 \$82,400.00 \$407,006.63	5.85% 4.63% 3.89% 24.91% 2.52% 12.47% 21.26%	1 2 7 5 1 3 5	1 - 15 Days Current Dispute Analysis By S Sales Area Area 1 Cardiff Edinburgh	\$1,119,609.91     34.       \$996,990.38     30.       Bales Area     15       15     25       13     21       3     5       2     3	30%     \$207,242.4       54%     \$525,523.3       cent     Amount P       .00%     \$609,998.25       .67%     \$658,841.14       .00%     \$238,500.00       .33%     \$42,164.57	54 6.35% 39 16.10% ■ ■ ■ ■ Percent Cust 18.69% 7 20.18% 4 7.31% 1
Administration Cash Application Contract Issues Invoice Issues Price Quality Unknown Reason Warehouse Dispute Analysis By Owner	12 12 14 14 14 14 14 14 14 14 14 14 14 14 14	1 1.67% 2 3.33% 7 11.67% 3 21.67% 5 25.00% 1 1.67% 3 21.67% 3 13.33%	\$190,800.00 \$151,189.97 \$126,944.00 \$813,190.53 \$798,620.53 \$82,400.00 \$407,006.63 \$694,124.74	5.85% 4.63% 3.89% 24.91% 24.47% 2.52% 12.47% 21.26%	1 2 7 5 1 3 5	1 - 15 Days Current Dispute Analysis By S Sales Area Area 1 Cardiff Edinburgh Florida	\$1,119,609.91   34.     \$996,990.38   30.     Sales Area	30%     \$207,242.4       54%     \$525,523.3       cent     Amount     P       100%     \$609,998.25     \$609,998.25       67%     \$658,841.14     \$00%     \$238,500.00       133%     \$42,164.57     \$33%     \$415,039.24	54 6.35% 39 16.10% ■ □□□ ↓ ■ □□ ↓ ■ □ ↓ ■ □ ↓ ■ □ ↓ ■ □□ ↓ ■ □□ ↓ ■ □□ ↓ ■ □ ↓ ■ ↓ ■ □ ↓ ■ □ ↓ ■ □ ↓ ■ ↓ ■ □ ↓ ■ □ ↓ ■ ↓ ■ □ ↓ ■ ↓ ■ ↓ ■ ↓ ■ ↓ ■ ↓ ■ ↓ ■ ↓ ■
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#### **COLLABORATION PORTALS**

# Foster Internal & External Collaboration

Collaborate with customers and dispute resolvers through self-service portals to help improve visibility and accelerate resolution time and payments.

### **Customer Portal**

Offers a highly accessible way for your customers to keep on top of invoices and swiftly communicate with your company — and in return, get paid faster!

#### INVOICES



View, print, and download invoices on-demand to help increase accessibility and reduce unnecessary back & forth.

#### DISPUTES



Mark invoices as disputed, provide reason classification, and attach documentation — helping to speed up resolution cycle time.

### Sales Service Portal

Enables cross-departmental collaboration to help resolve disputes effectively

Dispute resolvers, commonly the Sales representative, are granted access to the Sales Service Portal to take action on assigned disputes.

This helps foster collaboration and encourages teams to work more efficiently in a centralized system instead of making dispersed emails and calls outside of the portal.

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Account				Summar	y	For Assistance Contact								
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	R0194887	USD	\$2,650.00	\$2,650.00		\$0.00	\$0.00	12/16/2021	01/15/2022	690948	948R01	DIV01	69	~
	\$0177271	USD	\$21,650.00	\$21,650.00		\$0.00	\$0.00	06/23/2021	07/23/2021	690772	772501	DIV01	49	~
	\$0190256	USD	\$4,028.00	\$4,028.00		\$0.00	\$0.00	11/03/2021	12/03/2021	690902	902501	DIV01	60	~
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	00395904	USD	\$12,826.00	\$0.00		\$12,826.00	\$0.00	09/14/2020	10/14/2020	690959	959003	DIV01		
	00443446	USD	\$2,718.90	\$0.00		\$2,718.90	\$0.00	12/08/2021	01/07/2022	690434	434004	DIV01		
	R0191143	USD	\$38,731,87	\$38,731.87		\$0.00	\$0.00	11/17/2021	12/17/2021	690911	911R01	DIV01	<b>6</b> 0	~
	30186265	USD	\$2,120.00	\$2,120.00		\$0.00	\$0.00	09/22/2021	10/22/2021	690862	862/901	DIV01	<b>6</b> 0	~
	90190254	USD	\$2,500.00	\$2,500.00		\$0.00	\$0.00	11/03/2021	12/03/2021	690902	902/501	DIV01	69	~
	00402715	USD	\$12,826.00	\$0.00		\$12,825.00	\$0.00	12/02/2020	01/01/2021	690027	027004	DIV01		
	C0190269	USD	(\$2,500.00)	(\$2,500.00)		\$0.00	\$0.00	11/17/2021	12/17/2021	690902	902C01	DIV01		~
	C0194890	USD	(\$2,826.67)	(\$2,825.67)		\$0.00	\$0.00	12/16/2021	01/15/2022	690948	948C01	DIV01		~
	R0161702	USD	\$38,731,87	\$35,780.00	\$15,780.00	\$2,951.87	\$0.00	01/13/2021	02/12/2021	690617	617R01	DIV01		
	R0194072	USD	\$4,240.00	\$0.00		\$4,240.00	\$0.00	12/01/2021	12/31/2021	690940	940R01	DIV01		
	R0197020	USD	\$28,528.50	\$28,528.50		\$0.00	\$0.00	12/22/2021	01/21/2022	690970	970R01	DIV01	<b>.</b>	~
	\$0186264	USD	\$8,056.00	\$8,056.00		\$0.00	\$0.00	09/22/2021	10/22/2021	690062	862/901	DIV01	<b>6</b> 0	~
	90190258	USD	\$4,240.00	\$4,240.00		\$0.00	\$0.00	11/03/2021	12/03/2021	690902	902/501	DIV01	<b>6</b>	~
	80190270	USD	\$3,180.00	\$3,180.00		\$0.00	\$0.00	11/03/2021	12/03/2021	690902	902/901	DIV01	40	~

#### PAYMENT



Provide fast and secure payments with ACH/ EFT, credit cards, and support for Level II/III data interchange rates.

#### **PROMISE-TO-PAY**



Mark single or multiple invoices for payment and provide expected payment dates — helping you to better forecast cash flow.

Ξ	&			Search Proble	Search By Problem Number			
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Divi	sion / Resolver	∀   Custo	omer 꾹   Owner 꾹	Reason 🗑	7   Sales Are	rea ∀	Current	t State 🗑
0 Sei	odate Selected Pr		Display amounts in local c	r				
	Problem No. $\downarrow$	Customer No.	Company	Disputed	Invoice number	Entered	Days	Status
	1059	35021308	DANMARK COMPANY	\$185,086.49	00439354	8/27/24	0	Distributed
	1057	0206905	ONE WAY COMPANY	\$3,781.32	R0178603	8/27/24	0	Identified
	1056	35016947	Gorman Manufacturing Company	\$5,355.00		8/28/24	0	Closed
	1028	35013482	GREEN FIELDS INDUSTRIES	\$30,000.00	00440620	8/27/24	0	Distribute
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### CASH APPLICATION

### Modernize Cash Application Through Automation

Leverage machine learning to match and reconcile payments and close the gap to a zero-touch environment

- MACHINE LEARNING learns remittance matching from user actions during exception processing to automatically apply future payments
- INTELLIGENT DOCUMENT AND DATA RECOGNITION (IDDR) automatically scans customer remittance advice layouts to help improve matching rates
- OPTICAL CHARACTER RECOGNITION (OCR) converts images into structured data for more accurate matching and more timely posting of payments
- CONFIGURABLE AUTO-MATCHING RULES can accurately match payments to open invoices with weighted confidence scores
- AUTO-ADJUSTMENTS BASED ON CONFIGURABLE THRESHOLDS help streamline auto-approvals of deductions or short payments

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tch Work	Area												
Batch Su	mmary												
atch Number 5	Deposit Date <b>5/1/19</b>	Data Source AnyBank	Bank Name AnyBank	Bank Account	Currency USD	# of Batch Items 60	Batch Amoun \$6,506,7			Remittance Amount Totals \$5,367,976.26	Receipts with unmapped MIC 0	_	Created By AUTO pdate Batch
Batch Wo	orkspace												
Receipt No		Receipt Date	•	Amount		Unapplied		Financia	I Institution	Account Number	Unmapped	Check N	o.
10050		3/19/18		\$75,902.00		\$75,902.00		0260095	93	999888777		10050	
20050		3/19/18		\$690,500.00		\$690,500.00		1221057	44	999548757		20050	
10006		3/19/18		\$63,475.87		\$63,475.87		3230703	80	557539518		10006	
22999		3/19/18		\$157,009.57		\$157,009.57		2110701	75	330065435		22999	
59000		3/19/18		\$3,411.56		\$3,411.56		3222716	27	450006975		59000	
66234		3/19/18		\$148,519.00		\$148,519.00		3070702	67	555999577		66234	
67345		3/19/18		\$1,030.76		\$0.00		3070702	67	122433544		67345	
20060		3/19/18		\$83,850.00		\$0.00		0620011	86	135940055		20060	
99090		3/19/18		\$63,474.18		\$0.00		0532018	14	449559667		99090	
23458		3/19/18		\$54,055.66		\$0.00		0360761	50	255555662		23458	
47000		3/19/18		\$28,600.00		\$0.00		0610923	87	228833444		47000	
90000		3/19/18		\$368,904.31		\$0.00		0711226	61	222333544		90000	

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Full process automation to improve efficiency and cut expenses



Risk-based strategies for data-driven collections prioritization



Work Smarter, Not Harder

Average of 20% reduction in overdue accounts receivable



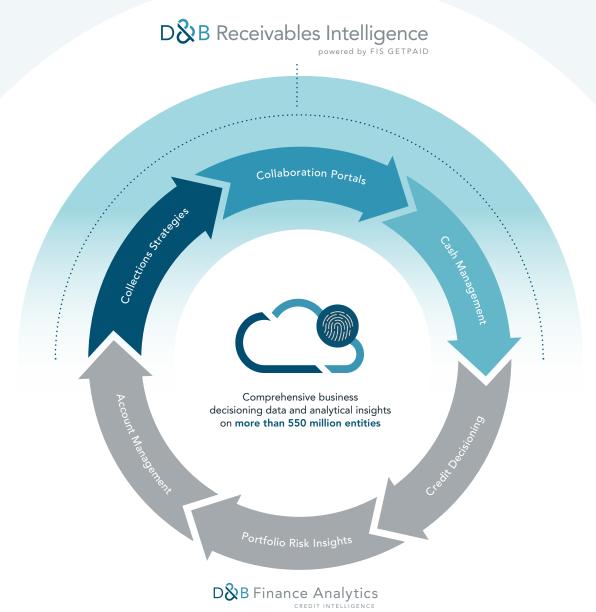
5–15+ days improvement in Days Sales Outstanding



Improvements in working capital and cash flow

### **BETTER TOGETHER Our Credit-to-Cash Solutions**

Combining D&B Receivables Intelligence with D&B Finance Analytics Credit Intelligence can help accelerate your credit-to-cash processes with powerful insights and technology.



### Take the Next Step

Want to learn more about D&B Receivables Intelligence? Visit dnb.com/receivables-intelligence to get started with a personalized demo.

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