**GORMAN MANUFACTURING COMPANY, INC.**

**Address:** 492 Koller St, San Francisco, CA, 94110, UNITED STATES

<table>
<thead>
<tr>
<th>PAYDEX® Score</th>
<th>Delinquency Predictor Percentile</th>
<th>Financial Stress Percentile</th>
<th>D&amp;B Viability Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>68</td>
<td>13</td>
<td>38</td>
<td>12 A A</td>
</tr>
</tbody>
</table>

**COMPANY PROFILE**

- **D-U-N-S:** 80-473-5132
- **Mailing Address:** United States
- **Business Form:** Corporation (US)
- **Telephone:** (650) 355-0000
- **Annual Sales:** US$ 22,590,957
- **Employees:** 153 (120 here)
- **Date Incorporated:** January 3, 1977
- **State of Incorporation:** California
- **Age (Year Started):** 35 years (1985)
- **Named Principal:** LESLIE SMITH, PRES
- **Ownership:** Not publicly traded
- **Line of Business:** Lithographic commercial printing

**RISK ASSESSMENT**

- **PAYDEX® Score:** 68
- **Days Beyond Terms:** 17
- **Past 24 Months**
  - **Low:**
  - **High:**
- **Past 12 Months**
  - **Low:**
  - **High:**
- **Delinquency Predictor Percentile:** 13
  - **Company's risk level is:** MODERATE-HIGH
  - **Probability of delinquency over the next 12 months:** 10.69%
- **Financial Stress Percentile:** 38
  - **Company's risk level is:** MODERATE
  - **Probability of failure over the next 12 months:**
Supplier Evaluation Risk Rating

Company’s risk level is: LOW
Low risk of supplier experiencing severe financial stress over the next 12 months

D&B Rating

Current Rating as of 11-22-2013

Financial Strength
3A: US$1,000,000 to US$9,999,999 in Net Worth or Equity
Risk Indicator
4: Higher than Average Risk

D&B Viability Rating

Portfolio Comparison Score
2
Company’s risk level is: LOW
Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: 0.2%

D&B GUIDANCE

Overall Business Risk

Low
Low-Moderate
Mild
Moderate
Moderate-High
High

Dan & Bradstreet Thinks...

- Overall assessment of this company: SOME PAYMENT-BEHAVIOR-CONCERNS
- Based on the perceived sustainability of this company: LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the payment behavior of this company: HEIGHTENED-POTENTIAL-FOR-SEVERELY DELINQUENT-PAYMENTS

Maximum Credit Recommendation

US$ 90,000

The recommended limit is based on a moderately high probability of severe delinquency or business failure.

LEGAL EVENTS

<table>
<thead>
<tr>
<th>Events</th>
<th>Occurrences</th>
<th>Last Filed</th>
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</thead>
<tbody>
<tr>
<td>Bankruptcies</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Judgments</td>
<td>1</td>
<td>01-01-2014</td>
</tr>
<tr>
<td>Liens</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Suits</td>
<td>1</td>
<td>02-01-2014</td>
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<tr>
<td>UCC</td>
<td>2</td>
<td>01-01-2014</td>
</tr>
</tbody>
</table>

TRADE PAYMENTS

Highest Past Due

US$ 5,000

Highest Now Owing

US$ 15,000

Total Trade Experiences

19

Largest High Credit

US$ 25,000

Average High Credit

US$ 10,833
This company is a Global Ultimate, Domestic Ultimate, Parent.

GORMAN MANUFACTURING COMPANY, INC.
UNITED STATES
D-U-N-S Number 80-473-5132

Total Members in Family Tree - 7
Subsidiaries  Branches
1 -

### FINANCIAL OVERVIEW

Source: D&B

<table>
<thead>
<tr>
<th>Key Business Ratios</th>
<th>Ratio for the Business</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Ratio:</td>
<td>1.40</td>
</tr>
<tr>
<td>Quick Ratio:</td>
<td>1.20</td>
</tr>
<tr>
<td>Current Liabilities/Net Worth:</td>
<td>260.50</td>
</tr>
<tr>
<td>Sales to Net Working Capital:</td>
<td>6.10</td>
</tr>
</tbody>
</table>

### INQUIRIES

12 Month Summary

<table>
<thead>
<tr>
<th>Total number of Inquiries</th>
<th>Unique Customers</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

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