GORMAN MANUFACTURING COMPANY, INC.

D-U-N-S: 80-473-5132
ADDRESS: 492 Koller St, San Francisco, California, 94110

Risk Assessment

SCORES AND RATINGS

<table>
<thead>
<tr>
<th>Recommendation</th>
<th>PAYDEX® Score</th>
<th>Delinquency Predictor</th>
<th>Financial Stress</th>
<th>Supplier Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Max. Credit</td>
<td>68</td>
<td>46</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>Recommendation</td>
<td>LOW-MODERATE</td>
<td>MODERATE</td>
<td>MODERATE-HIGH</td>
<td>MODERATE-RISK</td>
</tr>
</tbody>
</table>

US$ 2,000,000

D&B GUIDANCE

Overall Business Risk

- LOW
- LOW-MODERATE
- MODERATE
- MODERATE-HIGH
- HIGH

Maximum Credit Recommendation

US$ 2,000,000

Dun & Bradstreet Thoughts...

- Overall assessment of this company: SOME-STABILITY-CONCERNS
- Based on the perceived sustainability of this company: MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-FINANCIAL-STRESS-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY
- Based on the payment behavior of this company: MODERATE-POTENTIAL-FOR-SEVERELY-DELINQUENT-PAYMENTS

PAYDEX® SCORE

Based on 24 months of data

- Low Risk (100)
- High Risk (1)

Risk of Slow Pay

- Low-Moderate
- 17 Days Beyond Terms

Business and Industry Trends

Understand My Score

Payment History

Total Last 24 Months: 80
### Key Payment Practices

<table>
<thead>
<tr>
<th>PAYDEX®</th>
<th>Payment Practices</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>Anticipate</td>
</tr>
<tr>
<td>90</td>
<td>Discount</td>
</tr>
<tr>
<td>80</td>
<td>Prompt</td>
</tr>
<tr>
<td>70</td>
<td>15 Days Beyond Terms</td>
</tr>
<tr>
<td>60</td>
<td>22 Days Beyond Terms</td>
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<tr>
<td>50</td>
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<td>60 Days Beyond Terms</td>
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<tr>
<td>30</td>
<td>90 Days Beyond Terms</td>
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<tr>
<td>20</td>
<td>120 Days Beyond Terms</td>
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<tr>
<td>1-19</td>
<td>Over 120 Days Beyond Terms</td>
</tr>
<tr>
<td>UN</td>
<td>Unavailable</td>
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</tbody>
</table>

### Delinquency Predictor Score

- **Score**: 46
- **Class**: 3

Based on a D&B Delinquency Predictor Percentile of 46.

**Factors Affecting Your Score:**
- Proportion of slow payments in recent months
- Proportion of past due balances to total amount owing
- Higher risk industry based on delinquency rates for this industry
- Evidence of open suits and liens

**Level of Risk**
- **Moderate**

**Probability of Delinquency**
- **6.52%**

**Compared to Businesses in D&B Database**
- **10.2%**

### Business and Industry Trends

- Delinquency Predicted
- Industry Median
FINANCIAL STRESS SCORE

Score 1363  
Class 4

Factors Affecting Your Score:
- Low proportion of satisfactory payment experiences to total payment experiences
- High proportion of slow payment experiences to total number of payment experiences
- High proportion of past due balances to total amount owing
- UCC Filings reported
- High number of enquiries to D&B over last 12 months

Level of risk: Moderate-High
Probability of Failure: 1.8%
Average Probability of Failure for Businesses in D&B Database: 0.48%

SUPPLIER EVALUATION RISK RATING

Factors Affecting Your Score:
- Proportion of past due balances to total amount owing
- Proportion of slow payment experiences to total number of payment experiences reported
- Evidence of open liens
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Unstable Paydex over last 12 months

Business and Industry Trends

D&B RATING