SPACE EXPLORATION TECHNOLOGIES CORP.
D-U-N-S: 12-040-6462
ADDRESS: 1 Rocket Rd, Hawthorne, CA, 90250, United States

Risk Assessment

Max. Credit Recommendation

PAYDEX® Score

Delinquency Predictor Percentile

Financial Stress Percentile

Supplier Evaluation Risk Rating

US$ 2,000,000
LOW-MODERATE RISK
46
MODERATE RISK
3
MODERATE-HIGH RISK
6
MODERATE RISK

D&B GUIDANCE

Overall Business Risk

Moderate-High

Dun & Bradstreet Thinks...

- Overall assessment of this company: SOME-STABILITY-CONCERNS.
- Based on the perceived sustainability of this company: MODERATELY-HIGHER-THAN-AVERAGE RISK-OF-FINANCIAL-STRESS-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY
- Based on the payment behavior of this company: MODERATE-POTENTIAL-FOR-SEVERELY DELINQUENT-PAYMENTS

Maximum Credit Recommendation

US$ 2,000,000

The recommended limit is based on a moderately high probability of severe delinquency or business failure.

PAYDEX® SCORE

68

Based on a D&B PAYDEX® Score of 68

Risk of Slow Pay
Low-Moderate

Payment Behavior
17 Days Beyond Terms

Business and Industry Trends

Understand My Score

Payment History
Total Last 24 Months: 80
<table>
<thead>
<tr>
<th>Date of Experience</th>
<th>Payment Status</th>
<th>Selling Terms</th>
<th>High Credit (US$)</th>
<th>Now Owes (US$)</th>
<th>Past Due (US$)</th>
<th>Months Since Last Sale</th>
</tr>
</thead>
<tbody>
<tr>
<td>09/20</td>
<td>Pays Slow 30-120+</td>
<td>N30</td>
<td>90,000</td>
<td>0</td>
<td>0</td>
<td>Between 6 and 12 Months</td>
</tr>
<tr>
<td>09/20</td>
<td>Pays Slow 30-60+</td>
<td>-</td>
<td>50,000</td>
<td>10,000</td>
<td>2,500</td>
<td>1</td>
</tr>
<tr>
<td>09/20</td>
<td>Pays Slow 30+</td>
<td>N30</td>
<td>5,000</td>
<td>250</td>
<td>250</td>
<td>Between 6 and 12 Months</td>
</tr>
<tr>
<td>09/20</td>
<td>Pays Promptly</td>
<td>N30</td>
<td>500</td>
<td>0</td>
<td>0</td>
<td>Between 6 and 12 Months</td>
</tr>
<tr>
<td>09/20</td>
<td>Pays Promptly</td>
<td>-</td>
<td>10,000</td>
<td>10,000</td>
<td>0</td>
<td>1</td>
</tr>
</tbody>
</table>

**KEYS**

<table>
<thead>
<tr>
<th>PAYDEX®</th>
<th>Payment Practices</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>Anticipate</td>
</tr>
<tr>
<td>90</td>
<td>Discount</td>
</tr>
<tr>
<td>80</td>
<td>Prompt</td>
</tr>
<tr>
<td>70</td>
<td>15 Days Beyond Terms</td>
</tr>
<tr>
<td>60</td>
<td>22 Days Beyond Terms</td>
</tr>
<tr>
<td>50</td>
<td>30 Days Beyond Terms</td>
</tr>
<tr>
<td>40</td>
<td>60 Days Beyond Terms</td>
</tr>
<tr>
<td>30</td>
<td>90 Days Beyond Terms</td>
</tr>
<tr>
<td>20</td>
<td>120 Days Beyond Terms</td>
</tr>
<tr>
<td>1-19</td>
<td>Over 120 Days Beyond Terms</td>
</tr>
<tr>
<td>UN</td>
<td>Unavailable</td>
</tr>
</tbody>
</table>

**DELIQUENCY PREDICTOR SCORE**

Low Risk (100) | High Risk (1)

Based on a D&B Delinquency Predictor Percentile of 46

<table>
<thead>
<tr>
<th>Score</th>
<th>Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>493</td>
<td>3</td>
</tr>
</tbody>
</table>

Factors Affecting Your Score:
- Proportion of slow payments in recent months
- Proportion of past due balances to total amount owing
- Higher risk industry based on delinquency rates for this industry
- Evidence of open suits and liens

Level of risk: **Moderate**

<table>
<thead>
<tr>
<th>Probability of Delinquency</th>
<th>Compared to Businesses in D&amp;B Database</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.52%</td>
<td>10.2%</td>
</tr>
</tbody>
</table>

**Business and Industry Trends**

[Graph showing delinquency trends from October 2019 to August 2020]
**FINANCIAL STRESS SCORE**

- Score: 1363
- Class: 4

Based on a D&B Financial Stress Percentile of 3

**Factors Affecting Your Score:**
- Low proportion of satisfactory payment experiences to total payment experiences
- High proportion of slow payment experiences to total number of payment experiences
- High proportion of past due balances to total amount owing
- UCC Filings reported
- High number of enquiries to D&B over last 12 months

**Level of risk**
- Moderate-High

**Probability of Failure**
- 1.8%

**Average Probability of Failure for Businesses in D&B Database**
- 0.48%

**SUPPLIER EVALUATION RISK RATING**

- Score: 6

**Factors Affecting Your Score:**
- Proportion of past due balances to total amount owing
- Proportion of slow payment experiences to total number of payment experiences reported
- Evidence of open liens
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Unstable Paydex over last 12 months

**Business and Industry Trends**

**D&B RATING**
## D&B Viability Rating

<table>
<thead>
<tr>
<th>Portfolio Comparison Score</th>
<th>Level of risk</th>
<th>Rating Confidence Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>Moderate-High</td>
<td>Robust Predictions</td>
</tr>
</tbody>
</table>

- **Probability of becoming no longer viable**: 7%
- **Percentage of businesses ranked with this score**: 14%
- **Average probability of becoming no longer viable**: 5%

### Viability Score

<table>
<thead>
<tr>
<th>Viability Score</th>
<th>Level of risk</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>Low</td>
</tr>
</tbody>
</table>

- **Probability of becoming no longer viable**: 7%
- **Percentage of businesses ranked with this score**: 14%
- **Average probability of becoming no longer viable**: 14%

### Data Depth Indicator

- **Predictive (A)**
- **Descriptive (G)**

- Rich Firmographics
- Extensive Commercial Trading Activity
- Basic Financial Attributes

### Company Profile

- **Financial Data**: Not Available
- **Trade Payments**: Available
- **Company Size**: Large
- **Years in Business**: Established

- Compared to ALL US Businesses within the D&B Database:
  - Financial Data: Not Available
  - Trade Payments: Available: 3+Trade
  - Company Size: Large: Employees:50+ or Sales: $500K+
  - Years in Business: Established: 5+