



Supplier On Ramp

Automate Your Supplier Registration Process

Evaluate Suppliers Early in the Qualification Process

With stricter compliance requirements such as Sarbanes-Oxley and the Patriot Act, the supplier evaluation process has become even more time-consuming and costly. How can you reduce the costs and cycle time for qualifying suppliers, and at the same time improve compliance? How can you standardize your registration and evaluation process and create a single point of entry with consistent procedures that will filter out unqualified suppliers?

D&B's *Supplier On Ramp* is the answer. This Web-based service standardizes your registration and evaluation process and creates a single point of entry with consistent procedures. Prospective and existing suppliers access either through a link on your company's Web site, or through a standalone online supplier registration and evaluation site. The Web pages are hosted by D&B but customized with your company's name, look and feel. Once there, a supplier fills in critical information and purchases and sends you a Supplier Qualifier Report – the report you need to get the critical information to evaluate a supplier's risk profile. The supplier also has the opportunity to review the same information that is used in your evaluation.

Key Benefits

- Access high quality, actionable supplier information
- Know your existing and potential suppliers based on company experience and demographics
- Qualify suppliers based on their financial stability
- Understand a supplier's diversity status so you will know if they can help you meet your goals
- Have the current information required for Sarbanes-Oxley compliance

Quality Information = Profitable Decisions

At D&B we are committed to providing our customers with the highest-quality data available. To do this, we take our data through a process we call DUNSRight® in which we collect and aggregate data from thousands of sources daily so our customers have confidence that they can use the information to make profitable decisions. The foundation of DUNSRight is Quality Assurance, which includes over 2,000 separate automated checks, plus many manual ones, to ensure the data meets our high-quality standards. The process works like this:

Global Data Collection: Our data collection expertise and commitment to quality information is demonstrated by our one million database updates daily to ensure you have the current information you need.

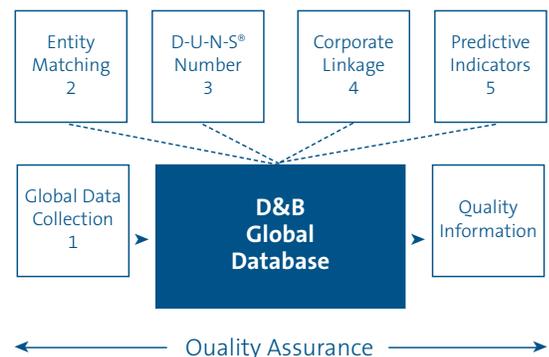
Entity Matching: Our patented matching process identifies if you are spending with preferred suppliers and identifies whether unrelated entities are, in fact, the same company and have a history of fraud, or are affiliated with the banned entities.

D-U-N-S® Number: Our unique identifier is only assigned to a supplier when multiple sources support its existence, enabling you to determine if you are doing business with legitimate suppliers.

Corporate Linkage: Our unparalleled global linkage capabilities ensure that critical suppliers are not linked to struggling or banned parent companies putting inventory, revenue or brand at risk.

Predictive Indicators: Our powerful predictive indicators help you identify supplier or corporate risk that is material to your financial condition so you can accurately report it.

Improve Compliance



Customize and Integrate Supplier On Ramp Based on Your Business Needs

Supplier On Ramp is flexible. Depending on your business needs, it can help you:

Evaluate Suppliers Quickly Based On Your Corporate Criteria

With a simple registration process through Supplier On Ramp's Web portal, the identity is checked via D&B's database. This process requires a supplier to fill in the following information as well as the ability to store this information:

- Company Identification
- Company Background
- Demographics
- Company Contacts
- Financial Information
- Financial References
- Diversity Status
- Insurance and Certification

Upon completion of this process, the potential supplier will order a Supplier Information Report or Supplier Qualifier Report using a credit card. This report is immediately sent to you to begin the evaluation process and determine if this supplier meets your selection criteria. This report is also sent to the potential supplier for reference.

Leverage Real Time Supplier Management Decision Tools During The Supplier Selection Process

Integrate Supplier On Ramp into your internal systems to automate the decision process. D&B's global data and predictive scores, along with your expertise and risk process, can establish the foundation for automated decision support. We can provide ready to use default rules with the tools to dynamically update your risk policy.

Batch Process All Suppliers After Registration

Supplier On Ramp can batch multiple supplier registrations and match it against D&B's Supplier Diversity Database to quickly identify diverse suppliers.

Share the Cost of Qualifying Potential Suppliers

Before you spend time pursuing a new supplier, know its business by leveraging current third party information. As part of the online registration process, your potential supplier can order D&B's Supplier Information Report or Supplier Qualifier Report, which is provided to both the supplier and you instantly. The cost burden of supplier evaluation is now shared with your potential supplier, and you can make decisions with confidence by answering critical questions to help select the suppliers that best meet your business requirements.

- Is this a stable company?
- Will it be in business in the next six months?
- Has it shown growth over the past several years?
- Does this company have a strong and experienced management team?
- Does this company have the locations and infrastructure to support my business?
- How dependent will this company be on my business?
- Is this company involved in fraudulent activities?
- Are there significant changes in this company's business operation I should know about?
- Are there any suits, liens or judgments filed against this company?
- Does this company have diversity status?

Find out how D&B Supply Management Solutions can help you meet your procurement objectives. Call us today at 800-234-3867.

D&B Solutions

D&B Risk Management Solutions
Sales & Marketing Solutions
Supply Management Solutions
E-Business Solutions

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